



GLOBAL TRADE GROUP



Program Guide

Confidential

1 General Information

1.1 Company Background

GulfUS Capital, LLC ("GC") & The Global Trade Group provides connect to INTERNATIONAL FOREIGN TRADE potentials, exporters and importers and financial institutes and banks to enter new markets.

We operate in 52 countries and regions in Europe, South America, Asia and Pacific, BRIC, Eurasia, CIS, Middle East, GCC and we work with manufacturers, distributors and retail chains in all major channels.

1.2 Purpose

We focus on long-term strategies and help you establish long-term relationships with reliable trading partners in all major international markets. We provide ongoing sales and operational support and help you navigate through complex processes related to exporting and dealing with international buyers and foreign regulatory agencies and banks.

Partner of GC, its affiliates, subsidiaries and investors have relationships and credit lines with over 150 banks and financial institutions globally.

GC is able to deliver trade finance instruments from major banks as well as specialty/niche banks in North America, GCC, Western Europe as well as other regions.

We are doing foreign trade with our Our Partner Group for energy, Oil & Gas & Jet fuel products, chemical, petrochemical, industrial products, mine and coal, precious metals, Iron Ore, Scrap Steel, Aluminum Metal,

copper cathode, machinery and technology materials, agriculture- food and industrial food products, construction-building materials, Electronic materials, health-therapy-massage products, textile(cotton and polyester yarn and fabric and knitting, woven and home textile products) diamond, jewellery, and gold,..etc, for foreign trade purchase and sale operations.

1.3 Contact

For all inquiries regarding our services, please:

(1) Visit; <http://gulfuscapital.com/global-trade-and...nancial-services/>

(2) Email: gulfus@gulfuscapital.com, globaltradenj@gmail.com

(3) Call: 1-845-480-8762



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2 Financial Instruments

Gulf US Capital to build the most dynamic, profitable and reputable alternative finance and investments firm in this countries. We hope to achieve this goal by delivering outstanding service and value to our clients as well as unique finance and investment opportunities and superior return to our investors across alternative asset classes.

Our consultants, directors and staff all strive towards building a best-in-class institution that shines, even by international standards.

We have cooperated financial companies and partners is unsurpassed in its quality and breadth and boasts some of the largest pension funds, banks, insurance companies, family offices and sizeable high net worth individuals. Our shareholders are located in every single country in the Gulf, making Gulf US Capital one of the first truly regional investment companies.

GC restructures start-up projects and on going concerns that have the capacity to service debt over the term of the loan. A corporation or a project with a strong future potential becomes a candidate by enabling debt and asset reorganization through internal structures in banking, insurance, credit enhancements and private risk syndications on a guarantee basis using bankable instruments to trade first tier debt to contingent debt. Thus, leading to a fully securitized Private Placement. The final analysis being, a credit facility set-up for the corporation or a project with a safety margin, that will be clear of liens or a first call on its assets in the event of a default.

2.1 Description

GC can support your physical commodity trading and import/export transactions with the following types of financial instruments:

☒☒ Performance Bond (PB or PGB)

☒☒ Documentary Letter of Credit (LC or DLC)

☒☒ Standby Letter of Credit (SBLC)

☒☒ Bank Guarantee (BG) GC can also provide credit enhancement to your financial transactions, with the following types of financial instruments:

☒☒ Standby Letter of Credit (SBLC) (Lease or Sale)

☒☒ Monetizations

☒☒ Bank Guarantee (BG)

GC's team of financial experts is able to structure optimum solution for our clients.

GC will only participate in transactions that can be structured to effectively comply with our underwriting guidelines.

2.2 Banks

Partner of GC, its affiliates, subsidiaries and investors have relationships and credit lines with over 150 banks and financial institutions globally.



GC is able to deliver trade finance instruments from major banks as well as specialty/niche banks in North America, GCC, Western Europe as well as other regions.

2.3 Arrangement Fee

Arrangement Fees depends on the transaction profile, banks involved, and the instrument value and term.

As a general indication, Arrangement Fees may range from 8-16% for 12 months, and 9-18% for 90 days.

2.4 Standard Procedure

Generally full prepayment of Arrange Fees is required and the minimum Arrangement Fee is \$..... USD.

(For transaction amount > 50MM USD, GC may consider partial fee deferral. See below).

Procedure:

1. Contract executed between Client and GC)
2. Client deposits Arrangement Fee with GC
3. GC delivers instrument

2.5 Fee Deferral Procedure

For transaction amount 50MM USD or more, GC may consider deferring a portion of Arrangement Fee.

In this case Advance Fee ranges from 5%-14% of Transaction Amount.

Procedure (involving Pre-advice):

1. Contract executed between Client and GC
2. Client deposits Advance Fee (with GC)
3. GC delivers Pre-advice of Instrument
4. Client delivers Payment Guarantee, Proof of Product, or Performance Bond (as required by transaction)
5. GC delivers Financial Instrument
6. Client delivers Deferred Fee as agreed

Procedure (involving Non-Operative Instrument):

1. Contract executed between Client and GC
2. Client deposits Advance Fee (with GC)



3. GC delivers Non-Operative Instrument
4. Client delivers Payment Guarantee, Proof of Product, or Performance Bond (as required by transaction)
5. Step 4 makes GC's Instrument operative.
6. Client delivers Deferred Fee as agreed

2.6 Fee Deferral Notes

1. Requirements for Fee Deferral:

For the deferred payment model, GC will need to be assured of payment of deferred fees. This occurs when Client is able to deliver Payment Guarantee, Proof of Product or Performance Bond acceptable to GC.

2. Advance Fee:

Issuance of Instrument Pre-advice or Non-Operative Instrument results in significant costs to GC.

The Advance Fee will be used to cover these costs should client fail to execute contract as agreed.

3. Pre-advice versus Non-Operative Instrument:

The Pre-advice option requires a lower advance fee than Non-Operative Instrument Option.

4. Pre-advice Options:

In certain cases, GC's (specialty/regional) credit line bank is not acceptable to Client.

GC is able to block funds in favor of a major bank, so that Instrument will be issued from this major bank.

There are two options:

a. GC issues pre-advice from credit line bank, and then issues Instrument from a major bank.

b. GC blocks funds in favor of Major Bank, then issues Pre-advice from Major Bank.

This option requires higher Advance Fees.

3 Proof of Funds

3.1 Description

Proof of Funds (POF) can be arranged to support various transactions.

POF funds will not be placed at risk.



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POF Funds will not be committed towards financing the underlying transaction.

POF may be arranged in Client's name if necessary.

3.2 Amount and Term

POF amount can range from \$1MM to over \$100MM USD.

POF Term can range from 7 days to 1 Year.

3.3 Formats

Formats can include:

Bank Confirmation Letter, SWIFT, Bank Account, or any other mutually acceptable format.

3.4 Banks

GC can deliver POF from over 150 banks including major and specialty banks.

3.5. Arrangement Fee

Arrangement Fee is required prior to delivery of POF. In some cases GC may consider deferring a portion of Arrangement Fee.

However, generally clients need to have at least \$200,000 USD in advance to initiate a POF Transaction.

4 Loan against Financial Assets

4.1 Description

GC will consider lending against investment grade financial instruments (with S&P Rating of BBB- or better).

4.2 Amount

Loan amount can range from \$5MM to over \$100MM USD

4.3 Terms

Loan terms are tailored to collateral quality, transaction profile and client needs.

4.4 Use of Proceeds

GC will need to approve use of proceeds.

4.5 Fees

Loan fees (including origination fee and finance fee) are quoted on a per transaction basis.

A commitment fee (generally ranging from \$100,000 to \$300,000 USD) is required to secure a commitment from GC.



5 Loan against Real Assets

5.1 Description

GC will consider lending against real assets where the following conditions can be met:

1. Clean and legal asset history
2. Clear and legal ownership by the client
3. World class and current appraisal of value
4. Safekeeping of asset (or title documents) with acceptable 3rd party custodian

5.2 Terms

Minimum asset value of \$10MM USD required.

Loan to value shall depend on asset type and quality, transaction profile and client needs.

Use of proceeds needs to be acceptable to GC.

5.3 Fees

Loan fees (including origination fee and finance fee) are quoted on a per transaction basis.

A due diligence fee (generally ranging from \$100,000 to \$300,000 USD) is required to cover GC legal, expert and due diligence costs.

6 Specialty Financial Instruments

GC can provide or arrange specialty financial services such as

☐☐ Insurance on Financial or Hard Assets

☐☐ Safe Keeping Receipts (SKR) via SWIFT

☐☐ SWIFT Services

Credit Facilities

GC provides various kinds of credit facilities designed to meet a particular clients requirements. Each program uses a specific type of collateral and provides a debt service structure tailored to the borrower's cash flow. Integral cash reserves allow the client the flexibility of interest only or amortized payments. The facilities are underwritten by well known major financial institutions.

The following is a brief outline of this program. Since much of what we do is proprietary, we require a letter of intent and a confidentiality agreement from the borrower before we can move further. These documents are for the protection of both parties.

Sample of available Lending Programs:

Competitive interest rates.

Interest is based on daily Prime Rate plus or minus discounts.



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Term 3 to 15 years.

Repayment Options: Payment amount amortized over term of loan or interest only payments with cash reserves.

Loan Amounts: Ten Million US (\$10,000,000.) minimum, upward loan limit depends on client credit worthiness.

Closings: as early as 45 - 90 days from issuance of commitment letter and receipt of acceptable collateral.

Fees:

No up front fees with clients acceptable collateral, see A & B below . Advisory fees are payable at the time funds are drawn down. Minimal fees are due at the time of loan commitment.

Project Requirements:

For a full and proper evaluation of the Project's merits, please have the Borrower forward the following documents to the offices of Genesis Capital Management Group, Ltd. via overnight courier:

A letter of intent addressed to Gulf US Capital LLC., indicating a request for financing, the amount to be financed, and the use of funds.

Company & principals legal name.

Company Federal ID and principals Social Security number.

Companies telephone, fax, e-mail number, and legal address.

Principals telephone, fax, e-mail number, and legal home address.

Clear copy of Principals passports if not U.S. citizens. Including front of passport and photo pages with signature pages.

Corporate and personal financial statements for the past three years, including footnotes.

A description of the Borrowers current business activities, including a corporate history / overview and breakdown of management structure.

A description and overview of the project's goals / aims / activities, including a project rationale.

Full projections for the next five years of the Project, including a full explanation of financial assumptions.

A description of any legal action pending or finalized related to the project and / or principal or which affects or may affect the financial well being of the project or principals.

Three trade references and one bank reference, to include name and address of institutions, contact person, telephone, fax and e-mail numbers

Please forward the above documents to:

Upon the receipt and analysis of the above documents, a meeting between Gulf US Capital LLC. and the Principal may be scheduled in New York so as to properly review and negotiate a potential



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lending offer. Please do not hesitate to contact us with any questions. At your convenience, please call us so that we may fax you our preliminary, Project Information Form to start the process.

GC and its Affiliates' responsibilities may be described as follows:

To provide oversight, coordination and syndication of the entire lending process.

Be available, for presentations to the lender, with the various financial institutions attending.

Prepare documentation and programming in compliance with all applicable state and federal law and regulations.

Collateral Alternatives:

A: Client Issues An Acceptable Letter Of Credit, Confirmed By A G-7 Bank .

Japan, the United States, France, Germany, Italy, Canada, and the United Kingdom.

B: Client Provides An Acceptable Surety Bond, Issued By An Investment Grade Insurance Company :

C: Genesis Assists In Providing An Acceptable Surety Bond By Credit Enhancing Clients Portfolio:
(Retainer Required)

Please inquire directly for more information.

<http://gulfuscapital.com/global-trade-and...nancial-services/>

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