



**Date:** 02.02.2019

**FCO Ref:** Coal

## **FULL CORPORATE OFFER**

Global Trade Group operate in 52 countries and territories in Europe, South America, and Asia & Pacific, BRIC, AVRASYA, CIS, Middle East, GCC and partner with distributors and manufacturers and sellers. We supply a wide and exclusive range Agricultural, Petro-Chemical Products our customers and abroad as well. We would like to offer you **Indonesian Steam Coal GAR : 5500-6500 UP Kcal/kg** in Single Coal (CRUSHED) with term and conditions, as follows:

We are ready, into a contract with Principal Buyers directly **Coal** and they are willing to export all the quantity.on the terms and conditions set forth below:

**Commodity:** Steam Coal GAR : 5500-6500 UP Kcal/kg

**Origin:** Indonesian

### **Calorie (As Received) : 5500 UP Kcal/kg (Guaranteed Spec)**

Volatile Matter (Dry Basis) : 38% - 44%

Total Sulphur (Dry Basis) : up to 1.0%

Ash (As Received) : 12% - 15%

Moisture : 15% - 18%

Size : 0-50 mm

HGI : 40 - 50

2. PAYMENT : Usance L/C or SBLC

3. TOTAL QUANTITY : 500,000 (Five Hundred Thousand) MT

4. PRICE : US\$63.23

5. FOB / FREE ON BOARD : Mother Vessel

6. INSPECTION : Quality, Quantity, and Weight by Surveyor Agencies or equivalent at Port of Loading.

7. LOADING PORT, ANCHORAGE : Taboneo, East Kalimantan, Indonesia

### **Calorie (As Received) : 6000 UP Kcal/kg (Guaranteed Spec)**

Volatile Matter (Dry Basis) : 38% - 44%

Total Sulphur (Dry Basis) : 1.0% - 1.2%

Ash (As Received) : 10% - 15%

Moisture : 10% -15%

Size : 0-50 mm

HGI : 40 - 50

2. PAYMENT : Usance L/C or SBLC

3. TOTAL QUANTITY : 500,000 (Five Hundred Thousand) MT

4. PRICE : US\$84.67



5. FOB / FREE ON BOARD : Mother Vessel
6. INSPECTION : Quality, Quantity, and Weight by Surveyor Agencies or equivalent at Port of Loading.
7. LOADING PORT, ANCHORAGE : Taboneo, East Kalimantan, Indonesia

**Calorie (As Received) : 6200 UP Kcal/kg (Guaranteed Spec)**

Volatile Matter (Dry Basis) : 38% - 44%  
Total Sulphur (Dry Basis) : 1.0% - 1.5%  
Ash (As Received) : 10% - 15%  
Moisture : 8% - 12%  
Size : 0-50 mm  
HGI : 40 - 50

2. PAYMENT : Usance L/C or SBLC
3. TOTAL QUANTITY : 500,000 (Five Hundred Thousand) MT
4. PRICE : US\$85.27
5. FOB / FREE ON BOARD : Mother Vessel
6. INSPECTION : Quality, Quantity, and Weight by Surveyor Agencies or equivalent at Port of Loading.
7. LOADING PORT, ANCHORAGE : Taboneo, East Kalimantan, Indonesia

**Calorie (As Received) : 6500 UP Kcal/kg (Guaranteed Spec)**

Volatile Matter (Dry Basis) : 38% - 44%  
Total Sulphur (Dry Basis) : 1.0% - 1.5%  
Ash (As Received) : 10% - 15%  
Moisture : 6% - 10%  
Size : 0-50 mm  
HGI : 40 - 50

2. PAYMENT : Usance L/C or SBLC
3. TOTAL QUANTITY : 500,000 (Five Hundred Thousand) MT
4. PRICE : US\$98.21
5. FOB / FREE ON BOARD : Mother Vessel
6. INSPECTION : Quality, Quantity, and Weight by Surveyor Agencies or equivalent at Port of Loading.
7. LOADING PORT, ANCHORAGE : Taboneo, East Kalimantan, Indonesia

Our group and affiliate company owns 17 Coal mines in Indonesia.

We can supply FOB Indonesia Basis or CIF basis.

Note:

FOR CIF MERSIN PORT, TURKEY : ADD \$23.50 to the FOB pricing, Payment by DLC. PRICE VALIDITY 7 DAYS.



**Inspection:** By SGS at loading (seller's costs) and unloading (buyer's costs)

**Shipment:** goods shipped in 20 FT FCL packing.

**Procedures:**

- 1) Buyer issue LOI/ICPO. Seller issue SCO
- 2) Seller issue draft contract to buyer together with a copy Lab Analysis Report of some recent production
- 3) Seller & Buyer sign contract on agreed terms
- 4) Buyer issue Proof of Funds ( POF) via MT199 to Seller. Seller issue partial POP ( 4 items) which shall include , but not limited to the following:
  - a) Statement of availability of product
  - b) Confirmation from refinery/factory to produce the product
  - c) Certificate of Origin
  - d) Copy of Export approval for the product
- 5) Buyer issue the irrevocable L/C to Seller. Seller issue 2% PB and activate Buyer's L/C
- 6) Seller issue Full POP including copy of charter party transport contract, SGS report of quality & quantity and Bill of Lading
- 7) Shipment commence within 30 days after issue of L/C as per contract
- 8) Buyer make payment within 3days via TT to Seller after receipt and survey by SGS of cargo at discharged Port
- 9) Cycle repeats for next shipment

**Additional Terms:**

- 1) No upfront payment of any kind whatsoever
- 2) Seller responsible for SGS inspection of quality and quantity at loading and buyer responsible for SGS inspection at discharging port
- 3) Allocation letter from factory (licensed by Authority) showing the availability or confirmation by factory to supply Urea 46 as per the order stated before signing the contract
- 4) Option to visit the supplier location/factory before signing the contract
- 5) Getting samples if requested

Please send us your draft contract & other documents soon as possible to proceed further. We look forward to partnering with you in this business and more to come in the future.

Please let us know how you would prefer to proceed.

Kind regards,

Mike Johnson

Sales Manger

Gulf US Capital LLC

GLOBAL TRADE GROUP

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