



THE ARAB INVESTMENT COMPANY S.A.A

The Arab Investment Company S.A.A
King AbdulAziz Road
P.O.Box 4009 - Riyadh 11491
Kingdom Of Saudi Arabia
www.taic.com

Funding Process and Application

Thank you for the opportunity to review your project. We are very interested in providing you with the best value possible which means we take a vested interest in ensuring your upfront costs, closing timeframe, and cost of capital are minimized.

TAIC does require a retainer fee or majority of fees prior to reviewing or committing funding to your project, we ask that you please understand and follow our process with regard to working with us. To help you better understand our process please note the following sequence of events:

Complete TAIC Application (below) and send it back to the Loan Officer that contacted you for review.

1. We evaluate your responses to the Application to determine if this is a project we have a reasonable chance to get funded, so please **be as detailed as possible**, so we can understand your project.
2. If we believe we are unable to fund your project with the type of funding you are looking for we will advise you in writing.
3. If we believe your project is fundable through TAIC, a letter of deal recognition will be presented after approval, to the borrowing entity from our board of directors, approving the Application and discuss the next steps, if necessary.
4. TAIC will request information pertaining to your project that will include but not limited to business plans, executive summaries, financial statements, project pro forma's, background information of the Principals and Management Team, detailed use-of-proceeds of the funds requested, etc.
5. We will determine, depending upon the selected funding source, if any additional agreements or documents need to be executed and/or provided that are required by TAIC. Documents may include NDA's, Fee Agreements, Credit Applications, etc. But there is a legal fee payable.
6. TAIC board of directors will review your information and facilitate communications between all parties when appropriate. TAIC will deal directly with you throughout the entire process until closing.
7. If our management board of directors gives the approval to move forward to fund your project you may be issued a preliminary or definitive "Term Sheet" prior to due-diligence by TAIC
8. In some cases there may be third party fees associated with due diligence and/or underwriting that you may be expected to pay. This may be required once you have received a preliminary or definitive Letter of Intent and agreement, or an expression of interest from us.

9. If your project proceeds to funding all fees previously agreed-to in writing will be paid at closing or as agreed-to and directed by TAIC. Your Business Plan should include the purpose of your loan request in detail, a description of your project, your marketing plan, information on your management team, an itemized detail of the source and use of the requested funds and two (2) year pro-forma financial projections.
10. Please return this Application with the past 3 years of your Personal Tax Returns (for all Principals) and the past 3 years of Business Tax Returns and Financial Statements (if an existing business).
11. **We have a better chance of successfully financing your project, when your answers are complete, thorough and honest. Please type your answers below and return this Application as as a MS Word File.**

APPLICATION

CONTACT INFORMATION	
Contact Person:	
Street Address:	
City, State, ZIP:	
Phone:	
Cell:	
Fax:	
Email Address:	
Skype:	

BORROWER'S LOAN REQUEST	
Purpose of Loan:	
Loan Term (<i>Desired</i>):	
Interest Rate (<i>Desired</i>):	
Interest Reserves:	
Total Project Cost:	
Principal Cash Contributions:	
Principal - Other Collateral:	
Total Soft Costs Expended to Date:	
Loan Amount Requested:	
Completed Value:	
Loan to Value Ratio:	
Lender Origination:	
Referring Broker Fees:	

PRINCIPAL OWNERS (must account for 100% of the ownership of the business)
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List below **all** officers, directors, partners, owners, co-owners, and stockholders.

FULL LEGAL NAME	TITLE	% OWNED	ACTIVE IN COMPANY?
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PROPOSED BORROWER INFORMATION

Company Name	
Type of Entity	
Tax ID Number	
Prior Project Experience	
Street Address	
City / State / Zip Code	
County	
Web Site	
State of Incorporation	
Date of Incorporation	
Country	
Number of Employees:	

BORROWER PRINCIPAL(S) INFORMATION
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Principal (1)	
Name	
Company Name	
Occupation	
Adjusted Gross Income 2014	
Adjusted Gross Income 2015	
Adjusted Gross Income 2016	
Equity Line Of Credit Yes/No	
Liquidity	
Real Estate Holdings	
Net Worth	
SS Number	
DL Number & State	
Credit Score	
Street Address	
City / State / Zip Code	
Phone	
Email	
Principal (2)	
Name	
Company Name	
Occupation	
Adjusted Gross Income 2014	
Adjusted Gross Income 2015	
Adjusted Gross Income 2016	
Total Assets	

Equity Line Of Credit Yes/No	
Liquidity	
Real Estate Holdings	
Net Worth	
SS Number	
DL Number & State	
Credit Score	
Street Address	
City / State / Zip Code	
Phone	
Email	

Principal (3)

Name	
Company Name	
Occupation	
Adjusted Gross Income 2014	
Adjusted Gross Income 2015	
Adjusted Gross Income 2016	
Equity Line Of Credit Yes/No	
Total Assets	
Liquidity	
Real Estate Holdings	
Net Worth	
SS Number	
DL Number & State	
Credit Score	
Street Address	
City / State / Zip Code	
Phone	
Email	

Principal (4)

Name	
Company Name	
Occupation	
Adjusted Gross Income 2014	
Adjusted Gross Income 2015	
Adjusted Gross Income 2016	
Equity Line Of Credit Yes /No	
Total Assets	
Liquidity	
Real Estate Holdings	
Net Worth	
SS Number	
DL Number & State	
Credit Score	
Street Address	
City / State / Zip Code	
Phone	
Email	

ATTORNEY INFORMATION

Name	
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Firm Name	
Firm Address	
City, State, ZIP	
Business Telephone Number	
Business Fax Number	
Cell Phone	
Years Experience in Profession	
E-mail Address	

CPA INFORMATION	
Name	
Firm Name	
Firm Address	
City, State, ZIP	
Business Telephone Number	
Business Fax Number	
Cell Phone	
Years Experience in Profession	
E-mail Address	

BANK INFORMATION	
Name	
Bank Name	
Bank Address	
City, State, ZIP	
Business Telephone Number	
Business Fax Number	
Cell Phone	
Years Experience in Profession	
E-mail Address	

EXECUTIVE SUMMARY

EXIT STRATEGY

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REFERRING AGENT INFORMATION			
Company Name:		Office:	
Contact Name:		Cell:	
Email Address:		Address:	

